



<b>Company / Organisation Name:</b>	GLL
<b>Team / Department:</b>	Business Intelligence
<b>Address:</b>	Registered office: Middlegate House, The Royal Arsenal, London, SE18 6SX

**Provisional title for project:**

Predicting Gym Memberships

**Short description of the problem that would be addressed by the project:**

The project would focus on predicting and understanding gym membership numbers. The aim of the project would be to develop a proof of concept model that given a range of facility attributes, catchment area characteristics and levels of competition could be used to;

- Predict membership numbers.
- Understand the key drivers of gym membership
- Explain the difference in observed membership numbers between gyms
- Explore the impact of changes in facility attributes, catchment area characteristics and levels of competition on membership number

**Short description of the data sources that would be used in the project, and how they would be used**

The project would principally use the following three data sources;

- Active Places (<https://www.activeplacespower.com/>). Active Places provides a database of gym and leisure facilities for England and would be used to provide data on facility attributes and competition
- ONS and Census data. ONS and Census data would be used to provide data relating to catchment area characteristics of facilities
- GLL Membership Database – the GLL membership database will be used to provide data on membership numbers and usage at each GLL facility

A range of other secondary data sources relating to facilities, catchment areas and competition may also be used.

**Would any work by the student need to be carried out on site at the Company (with the exception of supervisory Meetings)?**

No

**Any issues of data confidentiality and IPR that would need to be resolved**

Data from the GLL database will be strictly confidential.

**Essential skills**

Predictive modelling including spatial interaction modelling

**Desirable skills**

**Preferred degree programmes (if any)**

Any

**Preferred selection method**

**Support and training offered by the company**

None

**Financial assistance offered by the company**

£500

**Any other comments**

GLL is the UK's largest charitable social enterprise providing leisure facilities to the public. The project would suit someone with an interest in gaining applied experience in the leisure industry.