

Understanding Business Survivability in the UK: Identifying Key Factors and Predicting SME Insolvency

Author: Jifan Lou Supervisor: Muna Said at the Registry Trust

1. Background:

- During the early 1990s recession, 24,000 firms went bankruptcy. Specifically, 9,500 firms have closed in the downturn of the early 1980s.¹
- In 2008/09 economic recession, 51 companies have been forced to shut down each day, resulting in a total of nearly 27,000 closures since the start of the economic crisis.¹
- The overall count of company insolvencies recorded in England and Wales reached 22,109 in 2022 which is 57% higher compared to 2021.²

2. Research Questions :

- How do macroeconomic factors (e.g., GDP, inflation) affect CCJ at the national level?
- What are the key factors influencing SME bankruptcy in the UK, and how to predict business failures?

3. How do macroeconomic factors (e.g., GDP, inflation) affect CCJ at the national level? ³

- Linear Regression:
- $CCJ Amount = \beta_0 + \beta_1 GDP per capita +$ $\beta_2 GDP$ growth + $\beta_3 Unemployment$ rate + β_4 Inflation + β_5 Personal remittance received + ε Significant results: Consumer CCJ (200,858,458) has a positive relationship with unemployment rate. Consumer (663,252,210; 693,223,430), Corporate CCJ (81,206,133; 693,223,430) has a positive relationship with GDP and Personal remittance.⁵

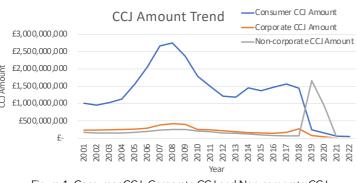


Figure 1: Consumer CCJ, Corporate CCJ and Non-corporate CCJ

5. Conclusion

- Macroeconomic factors have a more significant impact on consumer CCJ than on corporate and non-corporate CCJ.
- Liquidity ratios and profitability ratios are important metrics for modelling and predicting SME business insolvency.

References:

- 1. Morris, N. 2009. Record number of companies go bust. [Online][Accessed 16 July 2023]. Available from: https://www.independent.co.uk/news/uk/politics/record-number-of-companies-go-bust-1848117.html 2. Inman, P. 2023. Business insolvencies jump 30% as 22,000 firms go bust in 2022. [Online][Accessed 16 July 2023]. Available from: https://www.theguardian.com/business/2023/jan/31/business-insolvencies-firms-go-bust-2022-england-wales 3. Data source : World Bank (economic indicators) and the Registry Trust (CCJ data) :2001-2022
- Data source: The Credit Management Research Centre (CMRC) at the University of Leeds: 2005-2019 Davies S, Finney A, Collard S and Trend L. 2019. Borrowing Behaviour. [Online][Accessed 16 July 2023]. Available from: http://www.bristol.ac.uk/media-library/sites/geography/pfrc/pfrc1901-borrowing.pdf

4. What are the key factors influencing SME bankruptcy in the UK, and how to predict business failures?4

Liquidity Ratios: Current ratio, Liquid assets to total assets, Quick ratio, Cash ratio

- Leverage Ratios: Retained Earnings/Total Assets, D/E ratio Efficiency Ratios: Inventory turnover ratio
- Profitability Ratios: ROA ratio, Returns to capital employed, Trade debtors to total assets, Trade creditors to total liabilities Growth Ratio: Real turnover growth, Real shareholder funds growth, Employment growth

Others: GDP growth, GDP deflator, Industry weight of evidence, Indicator of being audited, Late filing days, Age in years

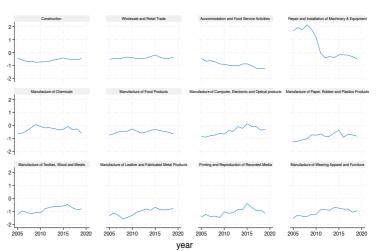


Figure 2: Average Industry weight of evidence 2005-2019

4.1 Modelling Result: Logistic Regression & Random Forest

Table 1: Top 5 most important features from logistic regression and random forest models

| Feature Importance Rank | Logistic Regression(parameters) | Random Forest |
|-------------------------------|---|--------------------------------------|
| 1 | Industry weight of evidence (-0.90) | Cash ratio |
| 2 | Cash ratio (-0.62) | ROA ratio |
| 3 | Employment growth (-0.53) | Trade creditors to total liabilities |
| 4 | Trade debtors to total assets (0.48) | Quick ratio |
| 5 | ROA ratio (-0.45) | Current ratio |

Table 2: Modelling results from logistic regression and random forest models

| Modelling and Prediction | Accuracy | F1 Score | FN% |
|-----------------------------|----------|----------|------|
| Logistic Regression | 0.66 | 0.57 | 0.11 |
| Random Forest | 0.76 | 0.59 | 0.16 |

Table 3: Out-of-sample prediction from logistic regression and random forest models

| Out-of-sample Prediction | Accuracy | F1 Score | FN% |
|-----------------------------|----------|----------|------|
| Logistic Regression | 0.60 | 0.53 | 0.09 |
| Random Forest | 0.74 | 0.58 | 0.14 |